

President's Club

Individual Producers:

- ❖ Produce \$110,000 of Net ALP in the calendar year.
- ❖ With an 80% four-month retention rate as of December 31, 2009.
- ❖ Eight full months tenure as an active Producer.

Qualifiers Receive:

- ❖ First Time Qualification: President's Club ring (or pendant) and \$1,500.
- ❖ Subsequent Qualifications: Diamond added to ring (or pendant) of qualifier
OR
Ring (or pendant) for spouse
AND
The \$1,500 bonus will be increased \$200 for each successive qualification.
- ❖ Qualifiers will be eligible to come in one day early to convention.