

# PR Monthly Bonus

*(Based On Year-To-Date Groups)\**

BONUS BENCHMARK		CUMMULATIVE BONUS
over 150	\$25/5 GROUPS	
150	\$750	\$11,625
145	\$725	\$10,875
140	\$700	\$10,150
135	\$675	\$9,450
130	\$650	\$8,775
125	\$625	\$8,125
120	\$600	\$7,500
115	\$575	\$6,900
110	\$550	\$6,325
105	\$525	\$5,775
100	\$500	\$5,250
95	\$475	\$4,750
90	\$450	\$4,275
85	\$425	\$3,825
80	\$400	\$3,400
75	\$375	\$3,000
70	\$350	\$2,625
65	\$325	\$2,275
60	\$300	\$1,950
55	\$275	\$1,650
50	\$250	\$1,375
45	\$225	\$1,125
40	\$200	\$900
35	\$175	\$700
30	\$150	\$525
25	\$125	\$375
20	\$100	\$250
15	\$75	\$150
10	\$50	\$75
5	\$25	\$25

**EXAMPLE:**

IN THE FIRST MONTH:	GROUPS	BONUS
PR REP A:	3	\$0
PR REP B:	6	\$25
PR REP C:	10	\$75

IN THE 2ND MONTH:	YTD GROUPS	YTD BONUS	RELEASED 2ND MON
PR REP A:	7	\$25	\$25
PR REP B:	12	\$75	\$50
PR REP C:	15	\$150	\$75

IN THE 3RD MONTH:	YTD GROUPS	YTD BONUS	RELEASED 3RD MON
PR REP A:	11	\$75	\$50
PR REP B:	21	\$250	\$175
PR REP C:	26	\$375	\$225

- ❖ The bonus will be paid based on YTD groups credited through month-end for the bonus period being evaluated. Bonus amounts increase at five group credit intervals.
- ❖ We will consider any endorsed mailing a "group" for bonus and recognition purposes (SG, PG, IG or CH)
- ❖ A "group" must be mailed to earn a bonus and must have a 3% return with a minimum of 10 cards.
- ❖ In order to be eligible to be bonused on groups, PR Rep must elect at beginning of year to be bonused on groups.

\* Minimum 50 members

Example: 1<sup>st</sup> month      10 groups      **\$75.00 Bonus**  
 2<sup>nd</sup> month      42 groups      \$900.00 - \$75.00 Bonus (received in 1<sup>st</sup> month) = **\$825.00 Bonus**  
 3<sup>rd</sup> month      60 groups      \$1,950.00 - \$75.00 (1<sup>st</sup> month) - \$825.00 (2<sup>nd</sup> month) = **\$1,050.00 Bonus**