

# PR Monthly Bonus

(Based On Year-To-Date Cards)

BONUS BENCHMARK	CUMMULATIVE BONUS	
over 30000	\$25/1000 cards	
30000	\$750	\$11,625
29000	\$725	\$10,875
28000	\$700	\$10,150
27000	\$675	\$9,450
26000	\$650	\$8,775
25000	\$625	\$8,125
24000	\$600	\$7,500
23000	\$575	\$6,900
22000	\$550	\$6,325
21000	\$525	\$5,775
20000	\$500	\$5,250
19000	\$475	\$4,750
18000	\$450	\$4,275
17000	\$425	\$3,825
16000	\$400	\$3,400
15000	\$375	\$3,000
14000	\$350	\$2,625
13000	\$325	\$2,275
12000	\$300	\$1,950
11000	\$275	\$1,650
10000	\$250	\$1,375
9000	\$225	\$1,125
8000	\$200	\$900
7000	\$175	\$700
6000	\$150	\$525
5000	\$125	\$375
4000	\$100	\$250
3000	\$75	\$150
2000	\$50	\$75
1000	\$25	\$25

**EXAMPLE:**

**IN THE FIRST MONTH:**

	CARDS	BONUS
PR REP A:	1215	\$25
PR REP B:	2688	\$75
PR REP C:	4203	\$250

**IN THE 2ND MONTH:**

	YTD CARDS	YTD BONUS	RELEASED 2ND MON
PR REP A:	3856	\$150	\$125
PR REP B:	5572	\$375	\$300
PR REP C:	8723	\$900	\$650

**IN THE 3RD MONTH:**

	YTD CARDS	YTD BONUS	RELEASED 3RD MON
PR REP A:	7222	\$700	\$550
PR REP B:	10018	\$1,375	\$1,000
PR REP C:	13254	\$2,275	\$1,375

- ❖ The bonus will be paid monthly based on YTD cards credited through month-end for the bonus period being evaluated. Bonus increases at 1,000 card intervals.
- ❖ All "endorsed" mailing card returns count toward totals (SG, PG, IG, CH)

Example: 1<sup>st</sup> month 3,000 cards **\$150.00 Bonus**  
 2<sup>nd</sup> month 7,000 cards \$700.00 - \$150.00 Bonus (received in 1<sup>st</sup> month) = **\$550.00 Bonus**  
 3<sup>rd</sup> month 13,500 cards \$2,275.00 - \$150.00 (1<sup>st</sup> month) - \$550.00 (2<sup>nd</sup> month) = **\$1,575.00 Bonus**